

Cumberland Memorial Hospital and ECU  
1110 Seventh Avenue  
Cumberland, WI 54829  
(715) 822-2741

Type:                   GMS  
Control:           Other Not for Profit  
Fiscal Year:   07/01/01 to 06/30/02

County:               Barron  
Analysis Area:   West Central (5A)  
Volume Group:    3

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 5A		Volume Group 3		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	32.1%	57.4%	0.56	40.7%	0.79	33.3%	0.97	31.5%	1.02
Obstetrics	26.3%	39.6%	0.66	25.7%	1.02	20.6%	1.28	26.2%	1.01
Pediatrics	. %	48.0%	.	19.5%	.	13.4%	.	. %	.
Total hospital	47.6%	55.9%	0.85	40.7%	1.17	31.9%	1.50	45.6%	1.04
Average Census (Patients)									
Adult medical-surgical	7.1	30.4	0.23	14.0	0.51	7.7	0.91	6.9	1.02
Obstetrics	0.5	3.9	0.14	1.5	0.34	0.9	0.60	0.5	1.01
Pediatrics	0.0	1.8	0.00	0.1	0.00	0.1	0.00	0.0	.
Total hospital	19.1	55.4	0.34	21.3	0.89	10.4	1.83	18.2	1.04
Average Length of Stay (Days)									
Adult medical-surgical	2.7	3.9	0.69	3.2	0.84	3.3	0.83	2.8	0.97
Obstetrics	2.3	2.4	0.96	2.3	1.02	2.2	1.03	2.5	0.93
Pediatrics	.	2.4	.	2.1	.	1.9	.	.	.
Total hospital	3.6	4.3	0.83	3.3	1.08	3.0	1.19	4.0	0.91
Surgical Operations									
Inpatient	97	1,424	0.07	546	0.18	218	0.44	90	1.08
Outpatient	313	3,187	0.10	1,316	0.24	963	0.33	293	1.07
Inpatient as % of all surgeries	23.7%	30.9%	0.77	29.3%	0.81	18.5%	1.28	23.5%	1.01
Outpatient Visits									
Non-emergency visits	5,790	75,046	0.08	34,358	0.17	24,411	0.24	5,562	1.04
Emergency visits	2,732	14,086	0.19	6,829	0.40	5,581	0.49	2,520	1.08
Full-time Equivalents (FTEs)									
Administrators	7.0	14.8	0.47	9.4	0.74	5.1	1.37	7.0	1.00
Nurses, licensed	40.2	160.1	0.25	68.9	0.58	40.3	1.00	36.9	1.09
Ancillary nursing personnel	13.7	54.3	0.25	29.3	0.47	13.8	0.99	14.5	0.94
All other personnel	75.8	384.2	0.20	155.7	0.49	94.8	0.80	78.6	0.96
Total FTEs	136.7	613.5	0.22	263.3	0.52	154.0	0.89	137.1	1.00
FTEs per 100 Patient Census (Adjusted)									
Administrators	19.2	14.6	1.32	20.7	0.93	20.5	0.94	22.7	0.85
Nurses, licensed	110.4	157.9	0.70	151.1	0.73	161.4	0.68	119.8	0.92
Ancillary nursing personnel	37.6	53.6	0.70	64.1	0.59	55.4	0.68	47.0	0.80
All other personnel	208.4	378.9	0.55	341.3	0.61	380.1	0.55	255.1	0.82
Total FTEs	375.6	605.0	0.62	577.2	0.65	617.4	0.61	444.7	0.84

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	40	Health maintenance		Beds set up and staffed	2	Bassinets	6
Discharges	1,867	organization (HMO)	Yes	Discharges	52	Total births	84
Inpatient days	6,954	Preferred Provider		Inpatient days	434	Newborn days	168
		organization (PPO)	Yes				

Cumberland Memorial Hospital and ECU  
Cumberland

Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 06/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
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General Medical-Surgical:							
Adult medical-surgical, acute	2	22	950	2,580	32.1%	7.1	2.7
Orthopedic	5	0	0	0	. %	0.0	.
Rehab. and physical medicine	5	0	0	0	. %	0.0	.
Hospice	5	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	1	2	83	192	26.3%	0.5	2.3
Psychiatric	1	16	843	4,182	71.6%	11.5	5.0
Alcoholism/chemical dependency	2	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	5	0	0	0	. %	0.0	.
Cardiac intensive care	5	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	5	0	0	0	. %	0.0	.
Step-down (special care)	5	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.
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Note: data should be used only in rows; do not summarize columns.

\* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
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Administrators/asst. administrators	7	0	7.0	Radiological services personnel	1	4	2.9
Physicians and dentists	3	0	3.0	Occupational therapists	1	0	1.0
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	1	0	1.0
Registered nurses	30	18	38.2	Physical therapists	3	0	3.0
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	1	0	1.0
Licensed practical nurses	1	1	1.9	Recreational therapists	0	0	0.0
Ancillary nursing personnel	9	10	13.7	Psychologists	1	1	1.6
Physician assistants	0	0	0.0	Social workers	4	0	4.0
Nurse Practitioners	0	0	0.0	All other health professionals	3	1	3.6
Medical records personnel	2	1	2.7	All other personnel	31	25	41.7
Pharmacy personnel	3	2	4.8	-----			
Clinical laboratory personnel	5	1	5.4	TOTAL	106	64	136.7

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$18,815,829	Cash and cash equivalents	\$1,661,304	Current liabilities	\$934,278
Less deductions	7,175,327	Net Patient receivables	2,027,054	Long-term debt	5,861,623
Net patient revenue	11,640,502	Other receivables	10,021	Other liabilities	0
Plus other revenue	89,072	Land, bldgs and equip: Net	6,024,991	Subtotal	6,795,901
Total revenue	11,729,574	Other assets	1,367,150		
Less expenses	10,046,302			Unrestricted fund balance	4,294,619
Nonoperating gains/losses	140,232	Total Assets	\$11,090,520	Total liabilities & fund balance	\$11,090,520
Net Income	\$1,823,504			Restricted fund balances	\$18,096

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 5A		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [ \$7,657,003]	40.7%	41.7%	0.98	43.8%	0.93	41.1%	0.99	42.7%	0.95
Medical Assistance [ \$2,110,277]	11.2%	9.0%	1.24	7.8%	1.44	8.2%	1.36	10.2%	1.10
Commercial [ \$6,454,838]	34.3%	43.2%	0.79	42.3%	0.81	45.2%	0.76	32.5%	1.06
All other [ \$2,593,711]	13.8%	6.1%	2.26	6.1%	2.25	5.5%	2.53	14.6%	0.94
Deductions as % of Total Gross Patient Revenue									
Medicare [ \$4,719,550]	25.1%	23.7%	1.06	23.2%	1.08	20.7%	1.21	24.1%	1.04
Medical Assistance [ \$1,184,845]	6.3%	6.0%	1.06	4.9%	1.28	4.6%	1.36	3.4%	1.84
Commercial [ \$513,122]	2.7%	9.4%	0.29	6.5%	0.42	7.3%	0.37	3.8%	0.72
Charity care [ \$196,313]	1.0%	1.2%	0.86	0.8%	1.29	0.7%	1.50	1.2%	0.85
All other [ \$561,497]	3.0%	1.4%	2.10	1.0%	2.89	0.5%	5.56	3.3%	0.92
Total deductions [ \$7,175,327]	38.1%	41.7%	0.91	36.4%	1.05	33.8%	1.13	35.8%	1.07
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	0.8%	5.1%	0.15	3.2%	0.24	4.2%	0.18	0.3%	2.99
Net gains/losses as % of net income	7.7%	5.3%	1.45	5.8%	1.33	3.5%	2.17	14.0%	0.55
Expenses as % of Total Expenses									
Salary/fringe benefit[ \$6,199,582]	61.7%	47.8%	1.29	52.1%	1.18	51.3%	1.20	56.2%	1.10
Supplies and services[ \$2,725,576]	27.1%	40.5%	0.67	36.4%	0.75	35.9%	0.76	27.3%	0.99
Capital component [ \$857,905]	8.5%	8.7%	0.98	8.1%	1.05	9.2%	0.93	11.0%	0.78
Bad debt [ \$263,239]	2.6%	3.0%	0.88	3.4%	0.77	3.6%	0.72	5.6%	0.47
Fiscal Statistics									
Operating margin	14.4%	6.1%	2.37	9.2%	1.56	7.1%	2.02	6.4%	2.25
Total hospital profit margin	15.4%	6.4%	2.41	9.7%	1.58	7.4%	2.09	7.3%	2.09
Return on equity	42.5%	10.0%	4.24	12.2%	3.47	9.9%	4.30	29.3%	1.45
Current ratio	4.2	2.5	1.66	3.0	1.41	3.8	1.09	1.7	2.54
Days in net patient accounts receivable	63.6	57.8	1.10	61.1	1.04	62.9	1.01	.	.
Average payment period	35.7	52.6	0.68	48.8	0.73	51.0	0.70	66.1	0.54
Equity financing	38.7%	56.2%	0.69	65.6%	0.59	55.6%	0.70	27.9%	1.39
Long-term debt to equity ratio	1.4	0.5	2.87	0.3	4.18	0.6	2.39	2.2	0.61
Times interest earned	9.0	5.0	1.79	9.2	0.97	5.0	1.79	3.0	3.01
Total asset turnover	1.1	0.9	1.20	0.8	1.29	0.7	1.42	1.1	0.96
Average age of plant: years	15.7	9.5	1.65	9.3	1.69	9.1	1.72	11.4	1.38
Increase (decrease) total net patient rev . %	.	.	.	.	.	.	.	15.7%	.
Output gross rev (% of total gross pt. rev)	42.2%	44.1%	0.96	53.4%	0.79	61.8%	0.68	40.2%	1.05
Net Revenue Statistics									
Inpatient net revenue per discharge	\$3,520	\$7,870	0.45	\$5,095	0.69	\$4,633	0.76	\$3,697	0.95
Inpatient net revenue per day	\$886	\$1,834	0.48	\$1,516	0.58	\$1,631	0.54	\$922	0.96
Outpatient net rev per visit	\$568	\$343	1.66	\$342	1.66	\$306	1.86	\$485	1.17